



# Brentwood Trampoline Club

## Annual Report 2009



### Chairman's Report

Welcome to the BTC Annual General Meeting, awards evening and party. In the words of the late great John Lennon song War is Over *"So this is Christmas and what have you done, another year over and a new one just begun, and so this is Christmas I hope you have fun."*

Well, it is not quite Christmas yet, there are still some shopping days left in December before the celebrations begin and we say goodbye to 2009. For the Brentwood Trampoline Club, the AGM marks the end of our year and the hope and expectation of good things for the training and competition year that just begins.

We were elected by you to serve in the various posts, Chairman, Treasurer etc., at the AGM last year. The purpose of my report and those of the other officers are to briefly comment on how we as your appointed representatives got on.

First matters first. I would like to begin by letting you know that this is my last AGM as Chairman. I am remaining on the committee for the purposes of GymMark. I would have liked to have been able to introduce you to my successor at this time but unfortunately this is not possible as we have no volunteers so, unfortunately this position may remain unfilled.

We desperately need help. If you are enthusiastic about the Club and the sport of trampolining and want to see the Club succeed and are willing to help, please let me or any member of the Committee know.

2009 has been a successful year for the Club in many ways. Many of these successes are commented on, in detail, in Paul and Dave's reports. On your behalf, I would like to thank each of our permanent coaches for their hard work and commitment. They are very much at the coal face coaching at each of the eight sessions held each week. I would also like to thank the assistant coaches for all their hard work.

Graham has worked hard this year sourcing and arranging BTC branded clothing. I hope that you have all seen the various garments that are available and hope to that you have ordered some items or at least are soon to order some.

Please, please, can I remind you that BTC has an on-line shopping site (<http://buy.at/brentwoodtc>) through which you can order just about anything – from clothes to car insurance, to books, DVDs and games. Most importantly, every purchase that you make on line using the BTC shopping portal earns the Club valuable cash!

During the course of the year, we have maintained our Gym Mark status. This is no mean feat. It is a highly demanding and exhaustive process that requires continual evaluation. Gym Mark, for those of you who may not be familiar it, is a measure of threshold competency with prescribed minima covering all aspects of the conduct of the Club. This is excellent and I would like to thank Dave Kingaby for all his hard work in preparing all the materials that are required,

We have also retained the Brentwood Academy Club affiliation for the second year running. This is a designation offered by Brentwood Borough Council. Last year we were unique in this district as we were the only trampoline club to have been admitted. There are 12 Clubs in the Borough who are chosen and rewarded with a cheque from the Council for £500.



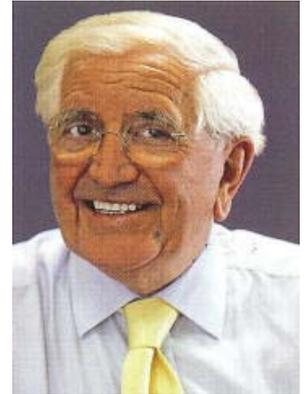


# Brentwood Trampoline Club

We are proud that, as in previous years, the Club has been admitted to the Jack Petchey Achievement Award Scheme. This scheme and our participation in it is intended to recognise the efforts and achievements of the Club's members. Each month members are asked to nominate another member (aged between 11-25) who has exemplified, for them, the characteristics of somebody who, to quote the scheme's booklet, *"does not need to be the cleverest, the fastest or the best looking! But they need to be exceptionally hard working or have done something really positive for other people"*.

The winners for 2009 are:

- Rebecca Martin (January)
- Georgie Harris (February)
- Kallum Sherlock (March)
- Charlotte Webb (April)
- Victoria Webb (May)
- Fiona Humphries (June)
- Annalie Collins (September)
- TBA (October)
- TBA (November)



They were nominated for a variety of reasons and I would encourage you to look on the website for more details ([http://www.brentwoodtc.org/jack\\_petchey.htm](http://www.brentwoodtc.org/jack_petchey.htm)). You may have noted that there were no winners in July and August. The JP foundation now offers just 9 awards of £200 rather than 12 awards of £300 each. If you don't do this already, I would encourage you to encourage your children to nominate a fellow member. Not only is it a very good reflection of good team spirit, it is also a useful source of funds for the Club.

We run this Club like a small business. We have regular outgoings and incomings. We hope that one of these numbers is regularly larger than the other although, of course, timing of the ins and outs sometimes means that they are not. Do the numbers add up? I'm pleased to say that for the past year, Tracy Osman has been Treasurer and her report, with the detailed breakdown, is available for your review. NB. There is a comment on fees in the Treasurer's report.

I would like to thank Olive, our competitions secretary and judge and the person who organises and judges at our events. The competitions we hold here are held in very high regard within the region. I would also like to take this opportunity to thank every parent who comes to help lend a hand at competitions; thank you for your hard work.

I would like to thank Andrea for the hard work she puts into her role as membership secretary. She sends the bills out, chases (ever so nicely) the laggards and field's calls from mothers wanting their children to join the Club.

I would also like to welcome Viki Bartkowiak to the committee. Viki offered to help and her offer was gratefully received. Viki is training to be a welfare officer.

I would also like to thank Dave for his hard work as publicity and welfare officer. I hope that you do look at the website that Dave has designed. It is extremely good and contains a lot of interesting information. Recently Dave was involved in a programme on Ted Blake the father of Trampolining who lived here in Brentwood. You will, like me, find the information on Ted on the website fascinating.

Again, on your behalf, I would like to thank all the committee members for their hard work and commitment.



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The cancellation of the Ipswich Open allowed BTC to host an open competition to raise funds for the Georgia Cordery Teenage Cancer Appeal. There were over 200 entries and we were able to raise over £1000. On the 16th July, Georgia was able to visit the Club and was delighted to receive a cheque for £1087.87.

Some times, unfortunately, accidents do happen. Trampolining is a dangerous sport which is why we have such stringent safety rules and procedures. I am sorry to say that just over three years ago an adult sustained an accident during one of the sessions. She has appointed a no-win no-fee personal injury legal firm who are pursuing an action against the Club's insurers for as yet unspecified compensation. Having sight of all the relevant facts surrounding the injury, the Club's Insurers have decided to defend this claim. At present, it looks as if the matter might go to court although hopefully cool heads will prevail once the plaintiff's lawyers have seen details of the defence. All very exciting! I am happy to speak off-line later to anyone who is interested in more detail of this matter.



One other matter of interest, before I conclude, is the possible relationship with Recoil. You may well know from reading the Brentwood Gazette that there are plans to have dedicated trampoline facility at the Brentwood Centre. Whilst the goal is not a new one, this facility having been discussed for several years, it would appear to be much more realistic with funding likely to be gained. It is likely that BTC members will have the opportunity to use this facility. I stress that this does not mean that we will be leaving the Courage Hall but there are important benefits that will arise from having access to a second venue. More details on this will be forthcoming in due course. If you want more details then nab Paul, Dave or Graham after the AGM and they will be able to fill you in with the details.

As I said at the beginning, there are a number of committee positions unfilled. All the members of the committee are just like everyone else in this room this evening. We have children who enjoy trampolining or are committed to coach children who like trampolining. We desperately need people who are willing to make a difference. Please speak to any of the coaches if you would like to know how your contribution can make a big difference.

Finally as John Lennon sang "I hope you have fun", this evening and during the next year! Happy New BTC year!

Steven Nicholls – 28<sup>th</sup> November 2009

## Treasurer's Report

Please refer to the accounts for the year to 31st October 2009 at the end of this report.

The accounts record a balance of £11,991.70 comprising balances on both the current account (£7,187.18) and the reserve account (£4,804.61). To some extent this is a quirk of timing as the expenses due for November are included in this figure and so the true balance is several thousand pounds below this figure. These figures compare, favourably, with the position at the start of the year which was £9,367.23 comprising £5,470.10 and £3,897.04 in the current and reserve accounts respectively.

In reviewing these accounts, two important facts encourage me, the first is that the balance is positive and the second is that there isn't much of a balance. The Club is not a money making enterprise. If we were, then fees would be a lot higher. To the extent that that we have a positive balance then this is a small cushion against the unexpected.



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The audited accounts show £1,800.00 from the Jack Petchey Fund, which is not really income as there are specific limits on what this money can be spent on. These balances are held in the reserve account.

On the matter of fees, we anticipate that there will need to be an increase on fees next year. Although the balance is positive, the facilities that we use are excellent but very expensive. In this last financial year (to 31st October 2009) we paid rent of just under £14,000 and coaching fees of just under £28,000. Whilst we have no plans to raise Coaching fees we do know that the Brentwood School Enterprises who manage the facilities on behalf of the School will almost certainly increase the rental costs once again. Whilst the increase in 2009 was absorbed, any further increase will probably mean that we will need to revisit this.

Please take a look at these accounts. Full detail description of all income and expenditures are shown. If you have any questions then don't hesitate to ask me or Tracy Osman.

Steven Nicholls, Chairman / Tracy Osman, Treasurer - 28<sup>th</sup> November 2009.

## Coaching Report

Reflecting back to the aims and objectives we set a year ago, its worthwhile looking at our position now.

The restructuring of the National and Regional competition structure has required coaches and trampolinists to broaden their skill base in order to meet the criteria of the new system, I am happy to announce that it's been another successful year. At Regional level, again we show high percentages in terms of podium and qualifying places, although our entries generally appear slightly less than last year.

Congratulations to Victoria Webb, Kensie Sherlock, Jamie Perry, Emma Martin, Abbie Goldsmith, Lauren Merchant, Charlotte Webb, Hannah McCann, Stephen Page and Daniel Frost, all gaining a qualifying result during the season.

Undoubtedly, qualifying is a little tougher under the new system which reflects the methodology the system is trying to implement through the [Long Term Athlete Development](#) process. The reasoning behind this is to develop talent using specific target goals in logical learning modules which, over time, produce the building block structure sympathetic to the personal development of the individual over their training lives.

Our National competitors have also returned with good results, with everyone qualifying to the National Finals held at the NIA in Birmingham in July. With some shaky times during the season, it was gratifying to see Stephen Page returning with the 4th place trophy in a very competitive field, and likewise with Hannah McCann retaining her National title, again in a very strong line up.

Alongside this, our young coaches have developed their skills over this last year since qualifying. Whilst we are comfortable right now, we need to bear in mind the natural wastage when we lose coaches who are embarking on their University careers. Replacing these may prove difficult in the future unless we can encourage more people in to the world of coaching. Judging is also an important aspect which is often never recognised. Our competitors' entries into the competition system is dependent on the officials we have trained and qualified, and their willingness to give their time freely. Any parent expressing an interest in this area should contact Dave or myself.

We continue with our coaching involvement with local schools, which obviously offer opportunities for youngsters to receive expert guidance. The club benefits when new members are recruited from this contact.

We also share coaching opportunities with another local club by offering one of their young coaches the chance





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to work with our performers and coaches. This is a unique opportunity to build relationships and bring the sport closer within the community, this local bridge-building, and the continuing pursuit for excellence remain our goals for the coming season.

We look forward once again to the new season, kicking off in January with the first Regional Grading competition hosted by ourselves. The National competitors' season also starts earlier this year, beginning in early February, which means preparation must begin now so they are prepared in time.

Paul Kitchen – 27<sup>th</sup> November 2009

## Public Relations Report

Our PR focus is delivered on the following fronts:

- Generating media interest,
- Maintaining an attractive web presence,
- Placing reports online for news and members' benefit, and
- Building relationships with funding and other bodies.

## Media

The past two years have seen a steep decline in the local Gazette newspaper's representation of 'other sports', focusing more strongly on the high profile sports since the old Sports Editor's retirement. Only two reports issued made it into print, one about Scott Gregory representing GB in the Australian Youth Olympic Festival and the other reporting on the donation we made to the Georgia Cordery Teenage Cancer Appeal. We have, however, had another good year with the Broadcast Media having provided a live interview on Phoenix fm radio and also having worked closely with the BBC's 'Flog It!' Team culminating in half a day filming at Brentwood School during the recent half-term for a 10-minute insert to be broadcast nationally on BBC2 in 2010.



## Web

A strong focus in the early part of the year was in refreshing what had become a tired-looking (although still popular) website. Our new site was launched in April and has proven popular with a like-for-like increase of around 30% in visits giving around 75 visitors per day on average. The 'top-ten' pages visited are:

1. Home page – <http://www.brentwoodtc.org>
2. Basic skills – [http://www.brentwoodtc.org/basic\\_skills.htm](http://www.brentwoodtc.org/basic_skills.htm)
3. Competitions – [http://www.brentwoodtc.org/comps\\_this\\_year.htm](http://www.brentwoodtc.org/comps_this_year.htm)
4. Health benefits – [http://www.brentwoodtc.org/health\\_benefits.htm](http://www.brentwoodtc.org/health_benefits.htm)
5. Jack Kelly's articles – [http://www.brentwoodtc.org/back\\_to\\_basics.htm](http://www.brentwoodtc.org/back_to_basics.htm)
6. All about trampolining – <http://www.brentwoodtc.org/trampolining.htm>
7. Routines – [http://www.brentwoodtc.org/about\\_routines.htm](http://www.brentwoodtc.org/about_routines.htm)
8. Training & Fitness – [http://www.brentwoodtc.org/training\\_&\\_fitness.htm](http://www.brentwoodtc.org/training_&_fitness.htm)
9. History – <http://www.brentwoodtc.org/history.htm>
10. Our club – [http://www.brentwoodtc.org/about\\_us.htm](http://www.brentwoodtc.org/about_us.htm)

## News updates

Thirteen competition reports have been put online this year, normally within a day or two of the competition (although not always so promptly), and 46 news articles.



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Most of these news reports have also been repeated on our new Facebook page which members are encouraged to 'follow' as 'fans' in order to receive news onto their 'wall'. Connect here:

<http://www.facebook.com/pages/Brentwood-Trampoline-Club/119380642765>

## Relationships

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Relationships continue to work well with both Jack Petchey and Brentwood Council (Brentwood Academy Club) renewing their financial commitments to us. We were also successful in getting recognition for two members at the Brentwood Sports Awards.

The annual GymMark audit has also been passed with no major hitches.

School Partnerships have also increased this year with the club's coaches now supporting 5 schools:

- Brentwood School
- Brentwood County High
- Brentwood Ursuline
- Coopers Coborn and
- Shenfield

Working with other Brentwood Academy Club members to get better visibility of news in the local media we have developed an Academy Club website and news service (<http://www.brentwoodacademyclub.org>) which increases the overall web presence and, in fullness of time, might be used as a single source of news by local news media.

One commercial relationship we have is our webshop affiliate, sadly this is little used by members and so has generated very little income for us this year. Any purchases made through this site (<http://buy.at/brentwoodtc>) and, in some cases, even enquiries, result in commission payments to the club and all such income helps us control our fee levels.

Dave Kingaby – 25<sup>th</sup> November 2009

**BRENTWOOD TRAMPOLINE CLUB**  
**ACCOUNTS FOR THE YEAR ENDED**  
**31ST OCTOBER 2009**

<b><u>OPENING BALANCES</u></b>	CURRENT ACCOUNT	5470.19	
	RESERVE ACCOUNT	<u>3897.04</u>	9367.23
<b><u>INCOME</u></b>			
CLUB FEES		44726.00	
INTEREST		11.37	
SUNDAY AND ADULTS		2794.40	
PARTY BOOKINGS		218.75	
COMPETITIONS		1936.50	
JACK PETCHEY		1800.00	
ACADEMY		500.00	
OTHER		<u>3738.38</u>	<u>55725.40</u>
<b><u>EXPENDITURE</u></b>			
COACHING FEES		27670.20	
COURAGE HALL FEES		13899.10	
BG INSURANCE		2575.45	
COMPETITION EXPS		1780.00	
JACK PETCHEY EXPS		562.93	
ACADEMY EXPS		840.16	
OTHER		<u>5773.00</u>	<u>53100.84</u>
EXCESS OF INCOME OVER EXPENSES			<u>2624.56</u>
CLOSING BALANCE AS AT 31ST OCTOBER 2009			<u>11991.79</u>
<b><u>CLOSING BALANCES AS AT 31ST OCTOBER 2009</u></b>			
CURRENT ACCOUNT		7187.18	
RESERVE ACCOUNT		<u>4804.61</u>	<u>11991.79</u>

CERTIFIED.....

Chairman

I have examined the books, vouchers and other information relating to Brentwood Trampoline Club and in my view the above account gives a true and fair view of its transactions for the year ended 31st October 2009 and of the balance in hand at that date.

Mr. A. P. Barnard A.F.A.  
 Incorporated Financial Accountant

57, Southend Road,  
 Grays,  
 Essex.  
 RM17 5NL.

11th November 2009

**BRENTWOOD TRAMPOLINE CLUB**  
**YEAR ENDED 31ST OCTOBER 2009**

**SUMMARY OF OTHER-INCOME**

AWARD	100.00
ECGA DEVELOPMENT	1356.63
SUNDRY	10.00
BSE	74.00
LEOTARD COMMISSIONS	34.43
CLUB CLOTHING	249.82
RECOIL BALL REIMBURSEMENT	42.50
GEORGIA CORDERY	1827.50
SALE OF CLUB LEOTARD	43.50
	<u>3738.38</u>

**SUMMARY OF OTHER EXPENSES**

CLUB CLOTHING	545.69
GYM AID	207.58
TRAMPOLINE SERVICING	417.45
ECGA EXPS	1025.25
FIRST AID COURSE	60.00
FLOWERS	38.66
PROFICIENCY AWARD PACK	58.49
INFO COMM	35.00
POSTAGE	186.40
GEORGIA CORDERY	1827.50
HOTEL	118.00
INSURANCE	912.76
AGM EXPS	235.17
WEBSITE INTERNET	105.05
	<u>5773.00</u>

Please note that the current account bank figure does not take into account coaching fees and other expenses due for November 2009 ,which is the fees quarter end.  
The coaching will be approx £2600.